

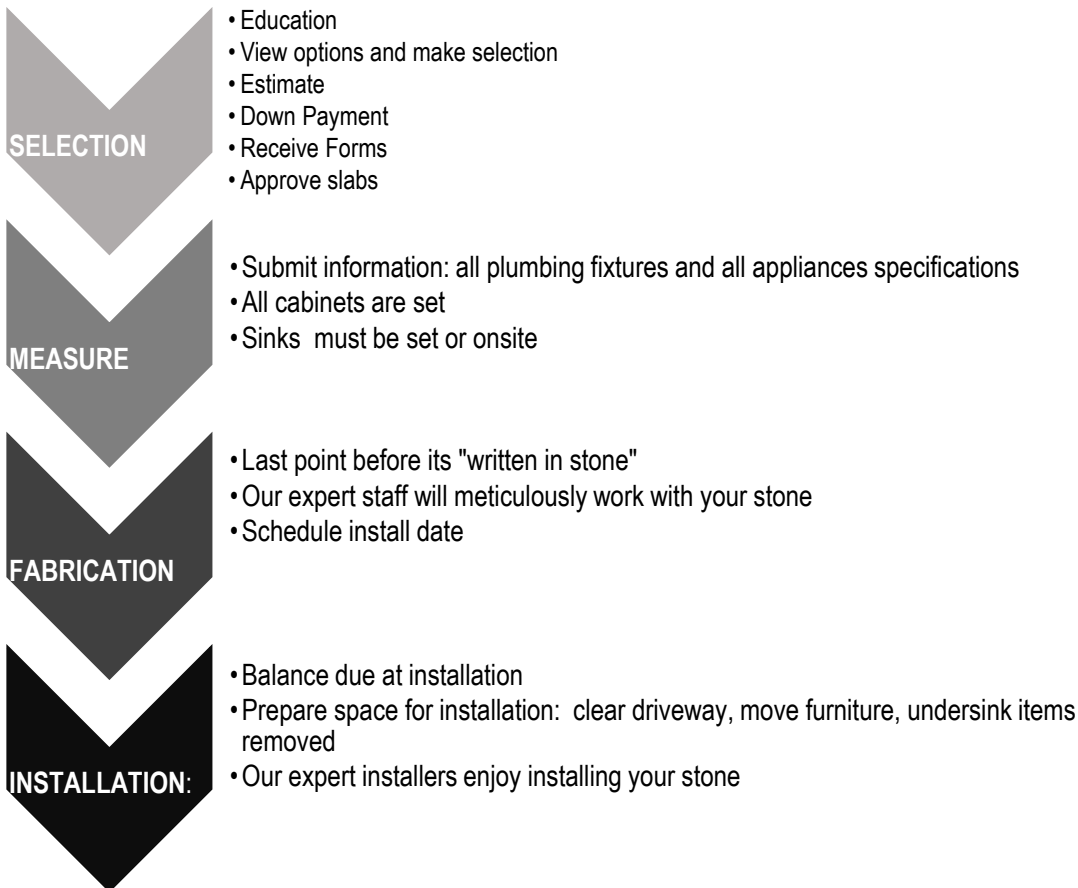


PROPOSAL NOTES

From our family to yours, we want to thank you for the opportunity to quote your stone project. As a company, we value honesty & operate with integrity. We believe these values, coupled with over 20yrs experience in the stone business, ensures a successful project.

Stone is a product of nature which results in variations of color, fissures and can be fragile. We suggest that you come and visit with our staff and see our showroom to view and select the stone of your choice. Our friendly and knowledgeable staff can share the various characteristics of each stone to ensure you are getting the right stone for your project.

PROJECT FLOW



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Proposal Parameters and Lead Time Expectations

It is our goal at Paramount Granite that you are satisfied throughout the entire process. We believe setting expectations for each phase, laying out critical to do's will aid in our ability to please you and finish on time. Below outlines key elements for each phase that typically affect satisfaction and timing.

Proposal Parameters

This proposal is based on information provided by you or your contractor. Field measurements or "approved for fabrication" will verify final specifications and determine final costs. Your Paramount Sales Associate will confirm final pricing if it changes. This quote assumes one trip for measure and one trip for installation within the Twin Cities metro area, unless otherwise specified. Additional trips may require an additional charge if in field conditions prohibit our ability to complete the scheduled task. It may also delay the process.

Selection:

Paramount Granite sales associates want to assist you in any way beneficial to you. They are experts in color, variations, cost, durability, maintenance, etc. Please feel free to leverage them early and often during the selection process. We have many slab options on site and, if necessary, can refer you to one of our partner warehouses.

Most of the stones we work with are natural products and variations do occur from slab to slab. It is these natural variants that make these stones unique, valuable and desirable. Because of these variations, Paramount Granite highly recommends that the Buyer view, select and approve the actual slabs. Buyer may waive this right and in doing so also waives all concerns regarding natural variations. If the Buyer selects a special order stone that is unavailable for viewing or is selected off a representative sample/picture, Buyer understands that the actual slabs may naturally vary from such samples. In this case, Buyer waives all claims concerning stone variations and markings as Paramount Granite has no control over special order slab quality and accepts the special order stone slab as delivered.

Measure

Our field measure specialists are tasked with bringing all aspects of your project into a clearly defined set of drawings and instructions for our production and installation teams. We highly recommend that you or your contractor are on site at time of measure to clarify any questions that may arise. This is also your opportunity to ask any questions & make requests. This appointment will be scheduled once all plumbing fixtures and all appliance specifications have been submitted to your sales associate. To ensure this meeting is a success, please ensure the following are also ready before the measurement appointment:

- All cabinets are installed and secure
- Undermount or drop in sinks must be onsite at time of measure
- Apron sinks are must be on site and SET before measure but not glued in place

Fabrication

Paramount Granite uses digital imaging software along with dimensional geometry of your countertop surfaces to layout the cutting program on the material. Careful attention is paid to aligning veining, movement and color match through seam locations. While most leverage our expertise, some Buyers wish to be involved in this process. When possible and within reason, we will work with you to accommodate the layout of the material for your project. If you wish to be involved in the layout process, please communicate this to your sales associate so that it can be built into timing.

Installation

An installation date will be determined after the job is measured and Paramount Granite has all information necessary to fabricate the job. To ensure our installers can do their best, please have the project area completely ready. This includes but is not limited to: driveways cleared of vehicles, furniture cleared where installers will be travelling through or working in, items stored in sink cabinets be removed and appliances within work area removed. Paramount is willing to remove existing countertops, except tile, for an additional charge. It is important to understand that our installers are not licensed plumbers or electricians. Therefore, Paramount is not responsible for connection or disconnection of appliances, or hard wired electrical appliances. As part of the installation or removal process our installers are not responsible for repair to cabinets, wood trim, bowed walls, drywall, paint, wallpaper, or tile.

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